

TEAM
KENTUCKY
CABINET FOR ECONOMIC DEVELOPMENT



**BLUEGRASS STATE SKILLS
CORPORATION**

2020 Annual Report



CABINET FOR ECONOMIC DEVELOPMENT

Andy Beshear
Governor

Old Capitol Annex
300 West Broadway
Frankfort, Kentucky 40601

Larry Hayes
Interim Secretary

October 2020

The Cabinet for Economic Development (CED) is pleased to present the Fiscal Year 2020 Annual Report of the Bluegrass State Skills Corporation (BSSC). BSSC plays a significant role in keeping Kentucky's business and industry competitive in today's global economy by assisting them in providing financial support for training its workforce.

Through the hard work of the BSSC Board of Directors and staff, the Cabinet has built a strong reputation for providing customized, flexible and industry-driven skills training opportunities, and companies continue to place a high value on the programs offered by BSSC. This past year, the BSSC Board of Directors approved 69 grant-in-aid applications for companies and training consortia for the training benefit to over potentially 13,030 Kentucky-resident employees. In addition, the BSSC Board of Directors also approved tax credit applications for 33 companies to provide support to train over 10,172 Kentucky-resident employees.

In addition, CED continues to work closely with our Kentucky Skills Network partners to provide quality training opportunities to our business clients across the Commonwealth in order to maximize the resources available to help them achieve their workforce development goals. We appreciate the support of Governor Andy Beshear, the Kentucky General Assembly, the Kentucky Economic Development Partnership Board, the Bluegrass State Skills Corporation Board, as well as our many workforce development partners to ensure that Kentucky's workforce is prepared for the jobs of the future.

Sincerely,

Jai Bokey
Board Chairman
Bluegrass State Skills Corporation

Sarah C. Butler
Director, Incentive Administration Division
Kentucky Cabinet for Economic Development

INTRODUCTION

The Bluegrass State Skills Corporation (BSSC) has built a strong reputation for meeting and exceeding industry needs for customized, flexible and industry-driven skills training. It partners with other employment and training organizations to tailor a comprehensive program of skills training services for new, expanding and existing companies.

The BSSC plays a significant role in keeping Kentucky's business and industry competitive in the global economy by helping provide the necessary workforce training in the following ways:

Acting as a broker by coordinating the resources of skills training providers;

Facilitating the creation of public/private partnerships through education and training programs designed to meet training needs of individual and multiple-company projects. and

Administering any special state appropriation for customized business and industry-

An 18 member board of directors made up of public and private sector officials govern the BSSC. Private-sector representatives comprise more than half of the board membership.

BLUEGRASS STATE SKILLS CORPORATION BOARD OF DIRECTORS FY 2019-2020

BSSC EXECUTIVE COMMITTEE MEMBERS AT LARGE:

BSSC Board Chair

Jai Y. Bokey
V-Soft Consulting Group Inc.
Prospect, KY

BSSC Vice Chair

Brenda Bankston, Director of Grants and Dev.
Big Brothers Big Sisters of Kentucky
Louisville, KY

BSSC Treasurer

Nicholas Rapier
Utility Executive
Bardstown, KY

BSSC Secretary

John Y. Kuzuoka
LeGrange, KY

Member-at-Large

Jeff Whitehead, Executive Director
EKCEP, Inc.
Pineville, KY

Dr. Houston Barber, Superintendent
Frankfort Independent School
Frankfort, KY

Marty Hammons, Commissioner of
Workforce Investment,
Education and Workforce Development Cabinet
Frankfort, KY

Larry Hayes, Interim Secretary
(Proxy - Katie Smith)
Cabinet for Economic Development
Frankfort, KY

Rita Combs-Sterrett
Louisville, KY

Shannon Cales
NuLease Medical Solutions, Health-care Administration
Louisville, KY

Zach Weinberg
Emmalena, KY

Gary Farmer
Service Region Administrator CHFS
Kentucky Cabinet for Health & Family
Wallins, KY

Melanie Jane Ratliff
Louisville, KY

Aimee Wulfeck
Ft Mitchell, KY

Larry Roberts, Secretary
Kentucky Dept. of Labor
Frankfort, KY

Dr. Jay Box, President
Proxy – Shannon Gilkey, Kris Williams,
Donna Davis
KCTCS
Versailles, KY

Dr. Aaron Thompson, Vice President
Proxy: Greg Rush
Council on Postsecondary Education
Frankfort, KY

Jaqueline Coleman, Lt. Governor
and Secretary
Proxy – Josh Benton
Education and Workforce Development Cabinet
Frankfort, KY

GRANT-IN-AID (GIA)

The Grant-in-Aid (GIA) program provides reimbursement funds to Kentucky's new and expanding companies for skills upgrade training provided to Kentucky-resident employees.

Listed below is a summary of the GIA projects approved during FY 2019 by the BSSC Board of Directors:

During FY 2020, **69** grant-in-aid applications were approved for companies and consortia organizations for training **13,030** Kentucky-resident employees.

GIA applications in the amount of **\$1,630,447** for **25** companies were processed by the staff, but were not funded due to the lack of sufficient funds.

GIA net disbursements for skills training projects during FY 2020 totaled \$4,105,447 for the benefit of 97 company locations and consortia organization's for providing training to 7,337 Kentucky-resident employees.

SKILLS TRAINING INVESTMENT CREDIT (STIC)

The Skills Training Investment Credit (STIC) program provides tax credits to offset a portion of approved costs to support skills upgrade training to qualified companies.

During FY 2020, **33** STIC applications for credits worth up to **\$1,925,076** were approved for companies to train **10,172** Kentucky-resident employees.

In FY 2020, the Skilled Training Investment Credits (STIC) were issued for **\$1,136,207** to **20** companies for **4,878** trainees.

PUBLIC-PRIVATE PARTNERSHIPS

Metropolitan College Tax Credit (MCTC)

In 2009, the BSSC was given the authority to approve tax credits on behalf of a qualified tax payer that is a party to the “Metropolitan College Agreement.” Its purpose is to encourage employers to provide educational opportunities to employees through a program that combines work with postsecondary education.

In Louisville, a partnership that includes United Parcel Service (UPS), the University of Louisville, Jefferson Community and Technical College provides eligible Kentucky residents access to a tuition-free post-secondary education and outstanding employment opportunities.

To ensure the program’s ongoing success, the BSSC approved its fourth Metropolitan College Tax Credit to UPS during FY 2020 in the amount of \$4,102,364 for training provided to 2,257 students.

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2019-2020

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

COMPANY	CITY	TRAINEES	FUNDING AMT
Carmeuse Lime & Stone, Inc.	Maysville	40	\$75,000
AGC Flat Glass North America, Inc. dba AGC Automotive Americas Co.	Elizabethtown	50	\$75,000
Post Glover Resistors Inc.	Erlanger	58	\$74,659
Continental Building Products Operating Company, LLC	Silver Grove	50	\$75,000
Skilcraft LLC	Burlington	99	\$75,000
Wolf Steel Acausition, LLC	Crittenden	72	\$72,311
Southeast Kentucky Regional Training Consortium, Inc.	Corbin	1163	\$75,000
Bluegrass Business Consortium, Inc.	Richmond	1058	\$75,000
Indelac Controls, Inc.	Florence	35	\$39,691
The Corken Steel Products Company	Covington	26	\$43,362
Corken Steel Products Company	Florence	40	\$75,000
Mubea North-America Shared Services, Inc.	Florence	64	\$75,000
Metalsa Structural Products, Inc.	Owensboro	245	\$75,000
Mubea Tailor Rolled Blanks, LLC	Florence	140	\$75,000
Total Quality Logistics, LLC	Erlanger	96	\$75,000
Total Quality Logistics, LLC	Lexington	185	\$75,000
Metalsa Structural Products, Inc.	Hopkinsville	571	\$75,000
Pinelake Regional Hospital, LLC dba Jackson Purchase Medical Center	Mayfield	360	\$75,000
Logan Memorial Hospital, LLC	Russellville	100	\$25,200
Strong Tower Construction, LLC dba Koch Corporation	Louisville	40	\$75,000
Tower Automotive Operations USA I, LLC	Shepherdsville	54	\$75,000
Hosparus, Inc.	Louisville	70	\$45,057
Precision, Inc.	Maysville	134	\$75,000
STOBER Drives Inc.	Maysville	130	\$75,000
Carbide Industries LLC	Louisville	100	\$75,000
Montaplast of North America, Inc.	Frankfort	550	\$75,000
Ferrara Candy Company dba Ferrara Snacks LLC	Florence	205	\$75,000
El Toro.com, LLC	Louisville	250	\$200,000
El Toro.com, LLC	Louisville	250	\$50,000
Airlines Reporting Corporation	Louisville	86	\$75,000
Creative Realities, Inc.	Louisville	41	\$75,000
Meadowview Regional Medical Center, LLC	Maysville	275	\$44,698
Martinrea Heavy Stampings Inc	Shelbyville	158	\$75,000
Star Aviation, Inc.	Goshen	12	\$24,000
Atkore Plastic Pipe Corporation	Louisville	47	\$34,885
Northern KY Machine, Inc.	Florence	12	\$24,000
Phoenix Paper Wickliffe LLC	Wickliffe	500	\$102,500
Phoenix Paper Wickliffe LLC	Wickliffe	500	\$200,000
Bendix Spicer Foundation Brake LLC	Bowling Green	536	\$188,000
Pioneer Plastics, Inc.	Dixon	50	\$33,982

NEW GRANT-IN-AIDS FOR FISCAL YEAR 2019-2020

The BSSC Board of Directors approves new grant-in-aid projects based upon the availability of funds for each board meeting. Once the board approves a grant-in-aid project, training may commence and documentation submitted for reimbursement.

...CONTINUED...

COMPANY	CITY	TRAINEES	FUNDING AMT
Balluff, Inc.	Florence	80	\$72,801
KMG Fabrication, Inc.	Shepherdsville	535	\$75,000
Lake Cumberland Regional Hospital, LLC	Somerset	680	\$75,000
Victor Enterprises, Inc.	Paducah	8	\$16,000
Kobe Aluminum Automotive Products LLC	Bowling Green	700	\$75,000
The Piston Group LLC dba Piston Automotive LLC	Georgetown	75	\$75,000
Bryant & Sons, Inc.	Cave City	32	\$64,000
Royster's Machine Shop LLC	Henderson	47	\$75,000
Kentucky Alliance Training Consortium, Inc.	Georgetown	705	\$75,000
Bluegrass Training Consortium, Inc.	Georgetown	110	\$75,000
BWF America, Inc.	Hebron	28	\$54,193
RKW North America, Inc.	Franklin	80	\$54,311
LeanCor, LLC	Florence	75	\$75,000
Shelby County Associated Industries, Inc.	Shelbyville	255	\$75,000
Ethos Holding Corp.	Newport	33	\$44,580
American Stave Company L.L.C. dba Benton Wood Products	Benton	74	\$75,000
Sumitomo Electric Wiring Systems, Inc.	Edmonton	283	\$75,000
Span Tech LLC	Glasgow	89	\$57,937
Ranger Steel Inc	Maysville	46	\$75,000
Agent511-ANG, LLC dba Interapt, LLC	Louisville	44	\$75,000
Yager Materials Corp.	Owensboro	48	\$75,000
Yager Materials Corp. dba Riverside Stone Company	Battletown	40	\$75,000
ABB/Con-Cise Optical Group LLC dba ABB Optical Group	Erlanger	92	\$75,000
TPG Plastics LLC	Murray	37	\$74,000
James Marine, Inc.	Paducah	78	\$75,000
James Marine, Inc.	Paducah	41	\$67,959
James Marine, Inc.	Wickliffe	69	\$75,000
James Marine, Inc.	Paducah	167	\$75,000
Paducah River Painting, Inc.	Calvert City	27	\$54,000

TOTALS	13,030	\$4,987,126
---------------	---------------	--------------------

EXPENDITURES FOR FISCAL YEAR 2019-2020

Reimbursements made to Kentucky companies in FY 2019-2020 to offset the costs of Kentucky resident employee training.

PROGRAM NAME	CITY	TRAINEES	EXPENSES PAID
PMC Organometallix, Inc.	Carrollton	57	\$25,000
AGC Glass Company North America	Richmond	62	\$25,000
Steinhauser, Incorporated	Newport	14	\$11,420
Daramic, LLC	Owensboro	130	\$6,136
The Advisory Team, LLC	Bellevue	6	\$5,534
Niemco Fabricators, Inc.	Louisville	14	\$25,000
Metalsa Structural Products, Inc.	Owensboro	17	\$17,078
Mubea, Inc.	Florence	47	\$25,000
Appalachian Regional Healthcare, Inc. dba Hazard ARH Regional Medical Center	Hazard	58	\$15,000
Summit Biosciences Inc.	Lexington	93	\$75,000
Senture, LLC	Williamsburg	50	\$75,000
Greenheck Fan Corporation	Frankfort	100	\$75,000
Schedule IT LLC	Elizabethtown	36	\$29,619
AGC Automotive Americas Co.	Elizabethtown	149	\$50,000
Pioneer Plastics, Inc.	Dixon	26	\$24,788
Federal-Mogul Motorparts LLC	Glasgow	77	\$75,000
Vanderbilt Chemicals, LLC	Murray	28	\$18,947
Prestige Tool & Die, LLC	Corydon	9	\$16,128
Total Quality Logistics, LLC	Louisville	96	\$27,458
Domtar Paper Company, LLC	Hawesville	39	\$75,000
Kentucky Rebuild Corp.	Independence	21	\$38,000
The Corken Steel Products Company	Lexington	21	\$42,000
The Corken Steel Products Company	Louisville	14	\$28,000
Steinkamp Moulding LTD.	Erlanger	15	\$29,860
Roll Forming Corporation	Shelbyville	164	\$68,346
Identify3D, Inc.	Lexington	8	\$11,516
Constellium Bowling Green LLC	Bowling Green	153	\$25,000
Senture, LLC	Monticello	32	\$32,420
Zotefoams Inc.	Walton	52	\$75,000
3DR Labs II, LLC	Louisville	40	\$75,000
Fleming County Hospital	Flemingsburg	78	\$10,360
Senture, LLC	Annville	51	\$34,680
Link-Belt Cranes, L.P., LLLP	Lexington	242	\$75,000
North American Stainless, Inc.	Ghent	63	\$75,000
Amcor Flexibles LLC	Shelbyville	36	\$9,853
Stelised, Inc.	Simpsonville	6	\$12,000
Kentucky Cooperage LP, Ltd.	Lebanon	168	\$75,000
Benda-Lutz Corporation	Independence	24	\$46,596
Riken Elastomers Corporation	Hopkinsville	39	\$75,000

EXPENDITURES FOR FISCAL YEAR 2019-2020

Reimbursements made to Kentucky companies in FY 2019-2020 to offset the costs of Kentucky resident employee training.

...CONTINUED...

PROGRAM NAME	CITY	TRAINEES	EXPENSES PAID
Florida Tile, Inc.	Lawrenceburg	165	\$75,000
Florida Tile, Inc.	Lexington	20	\$16,241
Graham Packaging Pet Technologies Inc.	Florence	114	\$75,000
Marquette Transportation Company, LLC	Paducah	40	\$75,000
Lyons Magnus East, LLC	Walton	133	\$72,581
Bluegrass Business Consortium, Inc.	Berea	64	\$72,360
Shelby County Associated Industries, Inc.	Shelbyville	125	\$61,758
AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	178	\$75,000
American Woodmark Corporation	Monticello	159	\$75,000
Appalachian Regional Healthcare, Inc. dba Tug Valley ARH Regional Medical Center	South Williamson	105	\$75,000
Appalachian Regional Healthcare, Inc. dba McDowell ARH Hospital	McDowell	68	\$25,000
Appalachian Regional Healthcare, Inc. dba Morgan County ARH Hospital	West Liberty	108	\$25,000
Appalachian Regional Healthcare, Inc. dba Whitesburg ARH Hospital	Whitesburg	154	\$37,000
Rockcastle Regional Hospital and Respiratory Care Center	Mount Vernon	279	\$75,000
Taylor County Hospital District Health Facilities Corporation	Campbellsville	318	\$67,904
A.O. Smith Corporation	Florence	44	\$70,000
Toyotetsu America, Inc.	Somerset	932	\$67,923
Children's Home of Northern Kentucky, Inc.	Covington	85	\$31,948
Logan Aluminum Inc.	Russellville	61	\$75,000
NELCO Training, Inc.	Bardstown	39	\$34,274
Anixter Inc.	Lexington	54	\$75,000
NNA of Paducah, LLC	Paducah	11	\$13,137
NNA of Paducah, LLC dba RCG Paducah South	Paducah	1	\$769
NNA of Paducah, LLC dba Fresenius Kidney Care Murray Calloway	Murray	4	\$7,404
Carmeuse Lime & Stone, Inc.	Butler	174	\$75,000
Kentucky Renal Care Group, LLC	Lexington	4	\$4,444
Fresenius Medical Care NAK Shepherdsville, LLC	Shepherdsville	3	\$1,759
Home Dialysis of Muhlenberg County, Inc.	Central City	2	\$4,000
NRA-Princeton, Kentucky, LLC	Princeton	1	\$231
Bio-Medical Applications of Kentucky, Inc.	Ashland	3	\$3,740
Bio-Medical Applications of Kentucky, Inc.	Somerset	7	\$7,714
Fresenius Medical Care NAK Berea, LLC	Berea	5	\$3,228
Riken Americas Corporation	Hopkinsville	8	\$11,351

EXPENDITURES FOR FISCAL YEAR 2019-2020

Reimbursements made to Kentucky companies in FY 2019-2020 to offset the costs of Kentucky resident employee training.

...CONTINUED...

PROGRAM NAME	CITY	TRAINEES	EXPENSES PAID
RKW North America, Inc.	Franklin	89	\$6,186
Archer-Daniels-Midland Company	Erlanger		\$1,693
Fritz Winter North America LP	Franklin	37	\$74,000
Phoenix Paper Wickliffe LLC	Wickliffe	158	\$200,000
Phoenix Paper Wickliffe LLC	Wickliffe	158	\$102,500
Takigawa Corporation America	Bardstown	33	\$66,000
Franklin Precision Industry Incorporated	Franklin	11	\$6,960
Buffalo Trace Distillery, Inc.	Frankfort	102	\$71,873
ARH Mary Breckinridge Health Services, Inc. dba Mary Breckinridge ARH Hospital	Hyden	5	\$2,138
Appalachian Regional Healthcare, Inc. dba Harlan ARH Hospital	Harlan	147	\$8,743
ARH Mary Breckinridge Health Services, Inc. dba ARH Our Lady of the Way	Martin	1	\$1,150
Nestle USA, Inc.	Mt. Sterling	47	\$75,000
Bit Source LLC	Pikeville	17	\$34,000
Smart Wood USA, LLC	Corbin	148	\$100,000
Kentucky Alliance Training Consortium, Inc.	Georgetown	91	\$75,000
Fresenius Medical Care NAK Campbellsville, LLC	Campbellsville	1	\$1,368
Armor USA Inc.	Hebron	58	\$20,017
Masonic Homes of Kentucky, Inc.	Masonic Home	214	\$60,951
Toyota Boshoku Kentucky, LLC	Lebanon	46	\$75,000
Piston Automotive LLC	Louisville	53	\$100,000
Fresenius medical Care NAK Frankfort, LLC	Frankfort	4	\$2,756
Fresenius Medical Care Masonic Homes, LLC	Masonic Home	6	\$3,300
NNA of Paducah, LLC dba RCG Mayfield	Mayfield	6	\$12,000
Bio-Medical Applications of Kentucky, Inc.	Hazard	4	\$4,307
Caldwell County Hospital, Inc. dba Caldwell Medical Center	Princeton	98	\$75,000
	TOTALS	7,337	\$4,105,447

STIC APPROVALS FOR FISCAL YEAR 2019-2020

Companies must first receive approval by the BSSC Board of Directors for STIC projects.
Once companies receive approval, training may commence.

COMPANY	CITY	TRAINEES	STIC AMOUNT
Continental Building Products Operating Company, LLC	Silver Grove	195	\$75,000
AGC Flat Glass North America, Inc. dba AGC Automotive Americas Co.	Elizabethtown	252	\$75,000
Carmeuse Lime & Stone, Inc.	Maysville	175	\$75,000
Post Glover Resistors Inc.	Erlanger	58	\$29,000
Mubea Precision Springs, Inc.	Florence	211	\$71,875
Stelised, Inc	Simpsonville	8	\$25,500
Mubea Tailor Rolled Blanks, LLC	Florence	160	\$75,000
Mubea, Inc.	Florence	503	\$75,000
Amtrol Inc.	Paducah	88	\$44,000
Indelac Controls, Inc.	Florence	35	\$17,500
Metalsa Structural Products, Inc.	Elizabethtown	2576	\$75,000
Mubea North-America Shared Services, Inc.	Florence	64	\$30,111
Framebridge, Inc.	Richmond	248	\$75,000
Unique-Prescotech, Inc.	Louisville	47	\$18,500
Airlines Reporting Corporation	Louisville	11	\$27,334
Lakeshore Equipment Company dba Lakeshore Learning Materials	Midway	187	\$75,000
Monument Chemical Kentucky, LLC	Brandenburg	75	\$75,000
Martinrea Heavy Stampings Inc	Shelbyville	158	\$75,000
W. Frank Harshaw and Associates, Inc.	Louisville	193	\$75,000
Lantech.com, LLC	Louisville	371	\$75,000
Hitachi Automotive Systems Americas, Inc.	Harrodsburg	82	\$75,000
Sealed Air Corporation (US)	Louisville	130	\$61,736
Toyotetsu America, Inc	Somerset	943	\$75,000
American Stave Company L.L.C. dba Benton Wood Products	Benton	74	\$27,500
Transcraft Corporation	Cadiz	23	\$75,000
Volta Inc.	Frankfort	2	\$12,000
Constellium Bowling Green LLC	Bowling Green	174	\$75,000
Yager Materials Corp.	Owensboro	110	\$75,000
Haier US Appliance Solutions, Inc. dba GE Appliances	Louisville	2462	\$75,000
WestRock Consumer Packaging Group, LLC	Nicholasville	260	\$75,000
3B Enterprises, Inc. dba Home Instead Senior Care	Louisville	103	\$54,000
James Marine, Inc.	Paducah	167	\$75,000
Paducah River Painting, Inc.	Calvert City	27	\$6,020

TOTALS

10,172

\$1,925,076

ACTUAL SKILLED TRAINING INVESTMENT CREDITS FISCAL YEAR 2019-2020

Approved projects submit training documentation for verification.
The amount of approved tax credit is reported to the Kentucky Department of Revenue.

COMPANY	CITY	FINAL INCENTIVE AMOUNT	TRAINEES
Hines Precision Inc.	Philpot	\$5,584.69	90
Greenheck Fan Corporation	Frankfort	\$56,889.94	100
Toyotomi America Corporation	Springfield	\$75,000.00	181
Altec, Inc. dba Altec Industries, Inc.	Elizabethtown	\$75,000.00	1,990
Best Buy Stores, L.P.	Brooks	\$75,000.00	246
Kentucky Cooperage LP, Ltd.	Lebanon	\$74,712.50	164
Toyotetsu Mid America, LLC	Owensboro	\$75,000.00	470
Alabama Wire Products, LLC	Elizabethtown	\$15,230.00	10
Kroger Limited Partnership II dba Kenlake Foods	Murray	\$36,655.11	57
Perfetti Van Melle USA Inc.	Erlanger	\$75,000.00	112
J.M. Smucker LLC	Lexington	\$75,000.00	5
Tractor Supply Company	Franklin	\$75,000.00	378
A.O. Smith Corporation	Florence	\$17,000.00	37
Florida Tile, Inc.	Lawrenceburg	\$19,448.00	25
AGC Flat Glass North America, Inc. dba AGC Glass Company North America	Richmond	\$75,000.00	174
Fabricated Metals, LLC	Louisville	\$48,686.85	245
*North American Stainless, Inc.	Ghent	\$75,000.00	35
*Link-Belt Cranes, L.P., LLLP	Lexington	\$75,000.00	322
*Logan Aluminum Inc.	Russellville	\$75,000.00	160
*Ellison Surface Technologies, Inc.	Hebron	\$37,000.00	77

*Approved in FY 2018-2019

TOTALS

\$1,136,207.09

4,878